

09:57:59 From Victoria Nicholl : Good morning :o) Please can you make sure your full name appears on your zoom, to make it easy for people to message you or address you by name?

10:04:34 From Harveen Chugh : HI everyone, we'll be letting you in shortly. Please can you make sure your name appears correctly on Zoom, so we can admit you? Thanks, Harveen

10:08:24 From Penny : Morning everyone:)

10:08:51 From Alexa Gordon : Morning!

10:08:55 From Alexa Gordon : Hi James :)

10:09:07 From Tom Coogan : morning all

10:09:19 From Heidi Love : Hi everyone!

10:09:43 From James Cracknell : Good morning all

10:09:49 From Alexa Gordon : Is it just me that can't hear anything?

10:10:14 From Chris Hiscocks : Hello from York!

10:10:17 From Tom Coogan : you'll have to enable audio

10:10:18 From Diana P A : Hi everyone. Diana from NTU here. Replacing Jane Brown who is not very well today.

10:10:19 From Julian Childs : Good morning all. It's a glorious sunny one in Kent and I've just got in from an invigorating cycle,

10:10:23 From Tom Coogan : bottom left of screen

10:10:38 From Kate Beresford : Good morning all from Enterprise Educators UK

10:10:44 From Leah Thompson : Morning all, nice to be "here"!

10:11:38 From Ruth Weir : I was really looking forward to my day out to Imperial! Alas, it will have to wait

10:11:59 From Joe Margetts : Morning all, Joe here from University College Birmingham and the BSEEN project - www.linkedin.com/in/joemargetts

10:12:03 From Mokuba Mave : hello everyone, i am Mokuba from ICTE-Coventry university

10:12:23 From Nina Lanzon - LSBU : Hi everyone, Nina here from London South Bank University (LSBU)

10:13:16 From Mariama Njie (Coventry University) : Good morning all... Mariama Njie-Ceesay from CU Social Enterprise (Coventry University)

10:13:58 From Aj : Hi everyone, I am Chinthaka Aluthgama Baduge (AJ) from University of Derby

10:14:04 From Alyssa Becht : Hi all! Alyssa here from University of the Arts London!

10:14:06 From Penny : Penny here from Big Ideas Wales:)

10:14:07 From Kat Mack : Hello all, Kat here from Student Enterprise at University of Surrey :)

10:14:16 From Tom Coogan : i can't see slides. just me?

10:14:16 From Joe Margetts : During our BSEEN virtual boot camp yesterday we had to ask everyone to turn off video due to the lag. It did help make the whole delivery clearer :) ... just in case

10:14:56 From lynnoyrne : Good morning from Lynn at EEUK!

10:15:50 From Diana P A : Good point Joe Margetts! Stable for me at the moment :-)

10:17:02 From Diana P A : Sad but sensible decision!

10:19:17 From Victoria Nicholl : Thanks Joe, hopefully we won't need to do that, but if needed we will.

10:22:08 From Alexa Gordon : Hi everyone, Alexa here from University of Essex
10:23:45 From Chris Hiscocks : Would you mind putting those tags in the chat?
10:24:14 From Tom Coogan (Nottingham) : fixed
10:24:22 From Tom Coogan (Nottingham) : just left and came back
10:25:51 From Victoria Nicholl to Ben M-C (Privately) : Hi Ben, as cohost I an't seem to switch screens
10:26:06 From Victoria Nicholl to Ben M-C (Privately) : Can you put the hashtags in from harveen's slides?
10:32:52 From Victoria Nicholl : @icenterpriselab
10:32:52 From Chris Hiscocks : Can anyone approach the business lab or is it just business school students?
10:33:26 From Victoria Nicholl : Enterprise Lab is open for the entire student body and alums can access it for up to three years after graduation
10:33:40 From Kate Beresford : EEUK's twitter is @EEUK #EntEd
10:33:43 From Chris Hiscocks : OK thank you
10:34:29 From Victoria Nicholl : Twitter handles
@ImperialBiz
@EEUK
@icenterpriselab
10:36:41 From Victoria Nicholl : #EntEd

@harveenc
@benmumbycroft
@vicnic390

10:37:06 From Adrian Rivers - UWE : I would say it is more toward "Coaching" but there is a mix and applying Mentoring in some situations
10:38:30 From Chris Hiscocks : We put a selection of students on to coaching after some initial mentoring
10:43:02 From Mariama Njie (Coventry University) : At CUSE we generally start out with coaching to be able to understand the student's needs and build better rapport and then move into mentoring on a 1:1 basis to develop businesses to start up. But no hard and fast rule as depends on the individuals
10:53:35 From Diana P A : I'd be really interested in hearing any peer learning examples from participants
10:54:22 From Victoria Nicholl : Same here! We have a 15 minute slot for MBA Connect which is peer coaching at Imperial.
10:54:22 From Diana P A : Is your idea canvas out there in the world? Can you share? How does it differ?
10:54:44 From Victoria Nicholl : And for our Idea Surgeries, we are now running them in groups so that we can build the network and get founders helping each other
10:55:04 From Ben M-C : CDL is all about accelerated venture creation, E-Lab's role is to support students on their own entrepreneurial journey - key distinction :-)
10:55:22 From Victoria Nicholl : We also have Pitch 'n' Mix <https://www.imperialenterpriselab.com/elab-events/pitchnmix/> which is open beyond Imperial, for students to pitch to each other, and get feedback from each other and then network
10:55:41 From Diana P A : The whole "get out the building and talk

to people" on lean is something students seem most afraid of!

10:56:47 From Mariama Njie (Coventry University) : Our 6 month Tech incubator programme does have an element of peer to peer support as they meet weekly with Business Coach as a group and the rest of the time they are encouraged to use the shared space (online now of course) and support each other

10:56:50 From Victoria Nicholl : 100% Diana, which is why Ben developed Pioneer Fund, to encourage exactly that. And then covid hit, so we had to help them stay in the building but carry on talking to customers.

10:57:38 From Ben M-C : Re the canvas - we've iterated lots of different versions, I'll post a link in a minute

10:57:40 From Victoria Nicholl : Mariama, do you find that they also meet outside of those sessions? That sounds like a great idea

11:00:06 From Mariama Njie (Coventry University) : @Victoria yes definitely! Does take a few weeks though with ALOT of encouragement from our bus coach, but once they figure out where synergy it happens pretty organically

11:00:31 From Mariama Njie (Coventry University) : We always encourage WhatsApp groups too which seem to work

11:01:57 From Ben M-C : @Diana Lean Assumptions Canvas <https://we.tl/t-PKOHdyePFm>

11:03:45 From Anthony Ebow Spio : At what stage of the process do you order the assumptions or calculate the ratios?

11:04:19 From Ben M-C : Map the idea and distill key assumptions, then rank/rate/score

11:06:26 From Victoria Nicholl : @mariama not surprised to hear that lots of encouragement is needed. We have a Slack channel to help too, and I found out a few months ago they are using WhatsApp too. I also try to make intros to relevant teams. Not easy, but as they get used to the idea they realise just how amazing the network they have is :o)

11:06:53 From Ben M-C : This isn't exactly what Harveen described but this is one way to score/prioritise assumptions <https://we.tl/t-00Wjo0mym>

11:09:36 From Lynn Sheppard : That was great - a really good start and lots of ideas..

11:10:10 From Chris Hiscocks : Will we have access to the slides after the meeting?

11:10:27 From Mariama Njie (Coventry University) : Thanks Harveen really insightful - a few things for us to consider how it would work for us

11:10:41 From Anthony Ebow Spio : At what stage in the process do you use the GROE framework?

11:10:44 From Chris Hiscocks : Great thank you!

11:10:46 From Heidi Love : Thanks Harveen!

11:11:06 From Aj : Thank you Harveen and thank you for sharing some resources as well Ben

11:11:24 From Adrian Rivers - UWE : I think it IS important to use frameworks such as Lean and the Canvases that are known and have currency in the business/startup world ... this gives students confidence and credibility when they "get out of the building"

11:12:37 From Paul Dwyer : Question - if you're not driven to achieve high growth start ups (i.e. not accelerator approach) how do

you evaluate "success"?

11:12:56 From Penny : Really interesting - thank you:) Have had a gut feeling needs to be a clear separate offer's for both mentoring and coaching, finding people don't see that they are different - thank you so much for sharing knowledge/ best practise.

11:13:29 From Adrian Rivers - UWE : Overall goals of your programme are critical

Are you an "incubator of businesses" or an "incubator of people"

11:13:38 From Paul Dwyer : I mean how "we" evaluate success?

11:16:11 From Ruth Weir : Great session - see you in a little while

11:16:12 From Leah Thompson : Thanks great session!

11:17:48 From Despina Kanellou UoB : I think that students learn a lot from failure as well-and also it is important to realise that they would need to be resilient if they want to build their own company. So we need to think about those elements when we evaluate success

11:18:48 From Ruth Weir : Resilience is a huge part of the journey, especially now

11:29:07 From Kate Beresford to Victoria Nicholl (Privately) : Kajal has just joined

11:29:46 From Victoria Nicholl to Kate Beresford (Privately) : Great!

11:33:27 From Mariama Njie (Coventry University) : Sorry Victoria I have 2 young children around so thought it best to stay off camera!

11:33:43 From Victoria Nicholl : Not to worry Mariama :o)

11:34:08 From Victoria Nicholl : Here I the picture I grabbed if anyone wants to use it

11:38:10 From Ruth Weir : I haven't heard of notion - can you elaborate pls

11:38:21 From Alyssa Becht : Nope

11:38:28 From Lisa Makarova : Never heard of it

11:38:56 From Laura Etchells : No I haven't come across it before

11:39:25 From Diana P A : Can you give us the basics/features/benefits of how Notion works?

11:39:38 From Mariama Njie (Coventry University) : New to me too

11:40:03 From Despina Kanellou UoB : new to me too

11:40:26 From Kat Mack : How do you nominate the Lead? Sorry if I have missed this but who is in the Notion team, Founders from different Start Ups who are randomly allocated to a team of Founders?

11:41:31 From Victoria Nicholl : A lot of zoom hate going on

11:42:03 From Mariama Njie (Coventry University) : Looks like a great option. Thank you

11:43:47 From Mariama Njie (Coventry University) : Is yours a public site that we can take a look at the shared elements?

11:43:47 From Diana P A : Is the Notion free version doing all you want? Is it a freemium model or just some kind of creative commons open source software?

11:46:31 From Kajal Sanghrajka : public site: <https://www.notion.so/LSE-Generate-Accelerator-e8a0cb5d0d6d42c5977212d8404017d6>

11:46:50 From Kajal Sanghrajka : Thanks everyone !

11:47:08 From Victoria Nicholl : Thanks Kajal, that was terrific, and it sounds like you have revealed a tool that might make a

difference to a number of people.

11:55:14 From Harveen Chugh : A reminder of Twitter handles :)

@ImperialBiz

@EEUK

@icenterpriselab

#EntEd

@harveenc

@benmumbycroft

@vicnic390

11:57:15 From Victoria Nicholl to Holly Knower (Privately) : You all ready?

11:57:25 From Kajal Sanghrajka : in the group learning you mentioned, is there a general profile of a coach thats been particularly successful?

11:57:29 From Holly Knower to Victoria Nicholl (Privately) : Yup :)

11:57:55 From Chris Hiscocks : Do students have their own idea at induction or do you offer examples?

11:58:01 From Victoria Nicholl to Holly Knower (Privately) : Fab!

11:58:19 From Victoria Nicholl to Holly Knower (Privately) : I'll do Chris' question and then come to you

11:58:26 From Holly Knower to Victoria Nicholl (Privately) : Sure :)

11:59:04 From Victoria Nicholl to Harveen Chugh (Privately) : Let's do Chris' question and then move on

11:59:18 From Harveen Chugh to Victoria Nicholl (Privately) : Yep

11:59:54 From Krystian Bucko : Do you find that those teams work? I am trying to weigh the usefulness of these tests vs keeping it random.

11:59:56 From Harveen Chugh to Victoria Nicholl (Privately) : Just jump in whenever :)

12:00:06 From Victoria Nicholl to Harveen Chugh (Privately) : yup

12:00:26 From Chris Hiscocks : AH I see

12:05:35 From Victoria Nicholl to David Watkins (Privately) : Great to see you :)

12:05:46 From Victoria Nicholl to David Watkins (Privately) : We are running pretty much on time!

12:08:30 From Diana P A : Impressive support! What's paid what's unpaid? Do your mentees pay for this?

12:08:49 From Kat Mack : Great Q Diana, I was wondering the same!

12:09:35 From Kajal Sanghrajka : Do you have a structured time that they meet or is it up to the startups and experts to organise?

12:14:40 From Kajal Sanghrajka : thank!

12:14:54 From Lynn Sheppard : How do you deal with confidentiality ... do you use nda's

12:15:42 From Despina Kanellou UoB : How do you choose your 20 students?

12:16:16 From Holly Knower : Yes, we have contractual agreements in place with all of our Experts in Residence

12:18:02 From Holly Knower : In regards to our selection – our application process for the King's20 runs between April – June – post this we will invite 50 ventures to interview, basing our selecting on the 20 as a combination of the initial application and interview process.

12:18:26 From Despina Kanellou UoB : thank you Holly

12:18:38 From Leah Thompson : Holly, how many applications do you get each year?

12:20:27 From Chris Hiscocks : Do you ask the MBA students to apply too? How do you select your experts?

12:21:12 From Lisa Makarova : Yes, they apply. They fill out a form to tell us about their expertise and then we match them with the startup they can help most.

12:22:22 From Chris Hiscocks : Great thank you. Sounds like a really interesting programme as it gets students to 'get out there' and forge connections

12:22:47 From Leah Thompson : Can startups outside of Imperial apply to MBA Connect for support (sorry if I missed this!)

12:23:40 From Chris Hiscocks : Do students have to be at a certain level to apply or can it be for example someone you haven't worked with before

12:24:38 From Lisa Makarova : The program is focused on Imperial student/ alumni startups. But we occasionally engage with external opportunities, as for example the Foundervine Accelerator.

12:29:34 From Chris Hiscocks : Sounds great :)

12:30:38 From Chris Hiscocks : How heavily is entrepreneurship embedded in an MBA?

12:32:57 From Tracey Hassall-Jones : Great morning session!

12:33:01 From Leah Thompson : Great session, some really useful ideas and thoughts! Thanks!

12:33:10 From Kat Mack : Thank you!

12:33:10 From Chris Hiscocks : Thanks everyone

12:33:24 From Victoria Nicholl : Great see you at 1.15!

12:33:29 From Mariama Njie (Coventry University) : Brilliant session! Have a nice lunch everyone

12:33:31 From Harveen Chugh : Chris – All students have access to the Enterprise Lab. Then we have the flagship module Entrepreneurial Journey which students take optionally on the FT or E/W MBA. This year we have 21 teams on the module. Entrepreneurial Journey is optional and builds on a core module of Innovation and Entrepreneurship they would have earlier in the year

12:33:32 From Heidi Love : Great morning session – thanks!

12:33:44 From Mokuba Mave : great session, thank you.

12:33:45 From Harveen Chugh : Thanks everyone, see you back at 1.15pm :)

12:35:12 From Adrian Rivers – UWE : @Kajal – you asked in relation to Team Academy ... "in the group learning you mentioned, is there a general profile of a coach thats been particularly successful?" – We have a diverse team of Coaches with a range of experiences, which is great. The common denominator is to be on the side of the Team Entrepreneurs, treat them as adults, and have a bias toward Coaching rather than Mentoring (we have a separate group of mentors)

12:38:12 From Adrian Rivers – UWE : @Chris – you asked in relation to Team Academy ... "Do students have their own idea at induction or do you offer examples?" Some come with their own ideas, but few do not change them over the course of the programme. Many have no idea! We give them lots of experience in mini-projects to gain experience/confidence, but do not suggest ideas for their ventures. There is a strong community across the three years, so there is a lot of picking up ideas from each other.

12:40:47 From Adrian Rivers – UWE : @ Krystian asked in relation to Team Academy ... "Do you find that those teams work? I am trying to weigh the usefulness of these tests vs keeping it random." The teams work and do not work – it is a bit like real life! Much learning comes from when they do not work of course. We have 3 teams each year, so 9 in all ... and however hard we work to make them balanced each develops its own character. Random might be just as good ... but as Elinor said, the process can be helpful.

12:46:08 From Holly Knowler to Victoria Nicholl (Privately) : So disappointed that I can't stay for the afternoon session – great discussions, thanks for allowing me to be part of it :)

13:16:00 From Chris Hiscocks : Thanks Adrian

13:27:35 From Victoria Nicholl to Harveen Chugh (Privately) : Has Ian campbell joined?

13:28:27 From Harveen Chugh to Victoria Nicholl (Privately) : Doesn't appear to have... want me to email him?

13:28:37 From Lynn Sheppard : Excellent intro – what is the general guide for amount of contact, number of meetings the start-ups have with the mentor team??

13:28:39 From Victoria Nicholl to Harveen Chugh (Privately) : i did :o(but yes please

13:29:35 From paulatherton : every four to six weeks

13:29:42 From Shane Leonard : Typically 1 meeting a month.

13:29:47 From Victoria Nicholl to Harveen Chugh (Privately) : Hurrah!

13:34:20 From Victoria Nicholl to Cyn FF (Privately) : Def want your input here

13:36:26 From Harveen Chugh to Victoria Nicholl (Privately) : Selina has a virtual raised hand, may have a question or may be in error... she is business school phd student

13:36:46 From Selina : No

13:36:50 From Selina : Sorry wrong button

13:38:05 From Victoria Nicholl : Not to worry, I wish had checked!

13:41:06 From Idea Surgeries to Victoria Nicholl (Privately) : Better than YC

13:41:16 From Victoria Nicholl to Idea Surgeries (Privately) : Yes!

13:43:28 From Paul Dwyer : So pitch competition is the main way of matching knowledge needs to expertise?

13:44:06 From Idea Surgeries : 3–4 teams pitch every month

13:44:18 From Idea Surgeries : Typically to an audience of 20–30 mentors

13:44:39 From Victoria Nicholl : They are not in competition, if two mentors are interested they get mentorship

13:44:39 From Idea Surgeries : Rather than asking for money the ask is for expertise

13:44:40 From Paul Dwyer : And are academics involved?

13:44:42 From Shane Leonard : It's not a "competition" is it
Victoria

13:44:45 From paulatherton : its the preferred way – mentors mostly
volunteer after hearing the pitches and meeting informally

13:44:46 From Idea Surgeries : No

13:44:53 From Victoria Nicholl : We facilitate networking before
and after

13:45:14 From Idea Surgeries : Academics typically aren't mentors

13:45:24 From Paul Dwyer : Thinking about how to do mentoring
online now?

13:45:34 From Victoria Nicholl : Sometimes I reach out to a mentor
who would be amazing and wasn't at the pitch evening and ask them to
consider –and set up a coffee if needed :)

13:45:37 From Paul Dwyer : In.a "community"

13:45:42 From Victoria Nicholl : All mentoring currently online

13:46:19 From Idea Surgeries : COVID-19 has made us fundamentally
rethink the physical meeting stipulation

13:46:45 From Paul Dwyer : We're starting to use slack to try to
open up the community

13:47:17 From Victoria Nicholl : Great to hear Paul, our Slack
channel is rapidly increasing as a result of Covid

13:48:29 From Krystian Bucko : What do you do when you cannot find
a mentor with relevant experience?

13:49:11 From Shane Leonard to Victoria Nicholl (Privately) : Want
to mention Temporary Mentors

13:49:34 From Victoria Nicholl to Shane Leonard (Privately) : Yes,
are you happy to talk a bit about that and then get Shawn and Ian to
talk about the benefits they got

13:49:46 From Idea Surgeries : Victoria has been a game changer for
IVMS – curating & nurturing the community should not be under
estimated :-)

13:49:50 From Diana P A : Victoria do you work with potential
mentees to help them understand what being "coachable" is?

13:50:07 From Victoria Nicholl to Refund Giant (Privately) : In a
mo going to ask you about temporary advisors

13:50:13 From Victoria Nicholl to Ian (Privately) : In a mo going
to ask you about temporary advisors

13:50:29 From Refund Giant to Victoria Nicholl (Privately) : gotcha

13:54:50 From Diana P A : What hoops do they have to go through?

13:56:49 From Idea Surgeries : [https://
kthinnovationreadinesslevel.com/](https://kthinnovationreadinesslevel.com/)

13:58:19 From Idea Surgeries : Well remembered Ian :-)

13:59:59 From Idea Surgeries : What makes IVMS work so well is the
fact it's a capstone initiative – all of our other programmes and
coaching services feed into it.

14:00:22 From Victoria Nicholl : Diana P, yes, definitely talk to
mentees about how to be mentored and set expectations. Both so they
get the most out of it, and so that they protect the relationship we
have with mentors – don't want to lose mentors!

14:00:25 From Ian to Victoria Nicholl (Privately) : Victoria, I'm
sorry, I have to leave for client call in a moment.

14:00:28 From Victoria Nicholl : We give them the above document

14:00:29 From paulatherton to Victoria Nicholl (Privately) : i
would like to wrap up with a few words at the end

14:00:40 From Harveen Chugh to Victoria Nicholl (Privately) : Can I ask a q to Shawn?

14:00:48 From Victoria Nicholl : Thank you to Ian! He now has to leave for a client meeting!

14:01:39 From Victoria Nicholl to paulatherton (Privately) : 100%

14:01:48 From Victoria Nicholl to paulatherton (Privately) : We have another 15 mins, so do you want 5?

14:02:22 From paulatherton to Victoria Nicholl (Privately) : sure

14:05:41 From Victoria Nicholl : they also bring treats

14:05:49 From Victoria Nicholl : And they don't hesitate to support other ounders

14:06:09 From Victoria Nicholl : Flagging up that we have 5 mins of questions left and then Paul will be saying a few words

14:09:41 From Anthony Ebow Spio : How do people gain access to the service of IVMS? At what stage in the entrepreneurship process do student entrepreneurs gain access to IVMS?

14:09:47 From Victoria Nicholl to Idea Surgeries (Privately) : Lol, so odd, I thought we would get lots of questions

14:11:00 From Victoria Nicholl : hi Anthony, for some I reach out. For example when they complete programmes like the Venture Catalyst Challenge, particularly the finalists are almost certainly ready, so I talk to the programme manager to make sure and then invite them

14:11:10 From Victoria Nicholl : Others reach out themselves and then I assess

14:11:26 From Victoria Nicholl : Others are recommended by Professors or other individuals at Imperial.

14:13:59 From Anthony Ebow Spio : Thank you very much, Victoria.

14:14:49 From Chris Hiscocks : Thanks very much that was really interesting

14:14:53 From Leah Thompson : Very good session. . . very useful perspectives from both sides.

14:15:09 From Diana P A : Extremely useful session thanks all for great knowledge sharing

14:15:12 From Heidi Love : Thanks!

14:15:17 From Julian Childs : Excellent session. thank pou!

14:15:19 From Cyn FF to Victoria Nicholl (Privately) : Just occurred to me that perhaps you wanted me to talk about the difference between coaching own portfolio and in an educational setting. Sorry I answered not how you expected it

14:15:24 From Refund Giant : Thank you Victoria

14:15:31 From Despina Kanellou Uni of Brighton : Extremely good session. Thank you so much

14:15:32 From paul.matthews : Thank you, really useful:)

14:15:35 From Mokuba Mave : thanks

14:15:37 From Laura Etchells : Thank you incredibly useful

14:15:46 From Adrian Rivers - UWE : Thanks ... I have to leave now, but good to e-meet you all.

14:15:53 From Ruth Weir : Really interesting to get all the different perspectives

14:16:21 From Kate Beresford to Victoria Nicholl (Privately) : You are doing a superb job of keeping everything to time - well done

14:16:28 From Mariama Njie (Coventry University) : That was really useful - thanks so much

14:16:56 From Victoria Nicholl to Kate Beresford (Privately) :

Thanks you! Would be easy to let it drift but I think we get better engagement respecting the breaks ;o)

14:17:33 From paul.matthews : Apologies I need to leave - unable to return to final session today, been a fantastic day and have learnt a great deal! Thank you:) Penny - Big Ideas Wales

14:17:38 From James Cracknell : Thank you very useful and really appreciate it. I have a meeting I have to get to so apologies to miss the last session

14:19:16 From Victoria Nicholl to Kate Beresford (Privately) : <https://www.linkedin.com/in/victorianicholl/>

14:19:24 From Victoria Nicholl : <https://www.linkedin.com/in/victorianicholl/>

14:19:29 From Victoria Nicholl : In case anyone wants to connect

14:22:54 From Mariama Njie (Coventry University) : Thanks so much for a really good day. My apologies as I won't be able to make all of the last session so will log out now. Mariama

14:26:31 From Victoria Nicholl : Thanks for being here today to those that have to leave

14:26:45 From Julian Childs : parts

14:29:29 From Despina Kanellou Uni of Brighton : I also would need to leave now for another zoom meeting. I am really sorry, this has been very useful and I will try to contact you for more clarifications. best to all Despina

14:39:32 From Diana P A : I think there is a growing sense of "what does this make possible?" for me and actually more virtual work might mean we can widen our net and accessibility to mentors!

14:39:58 From Harveen Chugh : Thats so true Diana!

14:41:55 From Victoria Nicholl : 100% Diana, I'm excited by the possibilities opening up that the last few weeks have made clear. Attitudes to what works have definitely changed :)

14:44:33 From Refund Giant : Sorry

14:44:36 From Refund Giant : am still here

14:44:56 From Refund Giant : Thank you very much for everything

14:45:04 From Refund Giant : I gonna leave the chat now

14:45:06 From Victoria Nicholl : Great to heave you here :)

15:17:36 From Diana P A : I made my group come back! ASorry folks!

15:17:49 From Laura Etchells to Victoria Nicholl (Privately) : Hi Victoria unfortunately I need to leave for another meeting now but I've really enjoyed the day, thank you for a great event

15:17:50 From Victoria Nicholl : Good for you!

15:18:08 From Victoria Nicholl to Laura Etchells (Privately) : Sorry to hear hat and thanks for joining us today!

15:18:09 From Diana P A : I cut them off to come here on time!

15:19:55 From Lynn Sheppard : I have really enjoyed the day but I have to leave now as we have our accelerator demo day later this afternoon. Take care. Best Lynn

15:20:24 From Victoria Nicholl : Thanks so much for being here today Lynn!

15:20:33 From Victoria Nicholl : Good luck with the demo day!

15:26:26 From Leah Thompson : Thanks Team Imperial and EEUK for a very interesting day. . . on to the next call unfortunately!

15:27:03 From Victoria Nicholl : Diana, I'm always amazed that I have 55 incredibly successful people who have no need to do anything to help their career, willing and eager to donate their time

15:27:26 From Victoria Nicholl : IVMS is one of our most scalable and cost effective ways of helping startups that we have
15:27:39 From Diana P A : So your role Victoria in bringing all that together is crucial
15:28:07 From Victoria Nicholl : For sure. I'm about to recruit 10 more mentors and have a list of 40 people to approach. We are going to be ambitious in who we approach too
15:29:52 From Diana P A : Any tools you have created/utilised to help create that professionalisation and formalising would be great to know about
15:30:47 From Victoria Nicholl : I'm just updating our guiding principles and will send them out to anyone interested when we have that sorted
15:31:05 From Diana P A : That would be really helpful Victoria
15:31:09 From Chris Hiscocks : Yes would love to see that
15:31:11 From Chris Hiscocks : thanks
15:31:31 From Heidi Love : Sounds great! Thanks.
15:31:41 From Sarah Rogers : Yes please Victoria
15:31:53 From Alexa Gordon : That would be great! Thank you :)
15:31:56 From Victoria Nicholl : Twitter handles

@ImperialBiz

@EEUK

@icenterpriselab
#EntEd

@harveenc

@benmumbycroft

@vicnic390

15:32:52 From Victoria Nicholl : I've put a linkedIn post here
15:32:53 From Victoria Nicholl : <https://www.linkedin.com/feed/update/urn:li:activity:6663802813547593731/>
15:34:05 From Victoria Nicholl : Notion was SUCH a great shout from Kajal
15:34:12 From Victoria Nicholl : Hopin is supposed to be a good platform too
15:34:44 From Victoria Nicholl : And we are excited about accelerator.io which we have heard good things about
15:35:01 From Victoria Nicholl : <https://www.wekandu.io/>
15:36:15 From Victoria Nicholl : <https://acceleratorsoftware.io/>
15:37:33 From Paul Dwyer : Our pitching competition is online on Hopin on 12th May <https://hopin.to/events/westminster-big-idea-competition-final>
15:38:10 From Victoria Nicholl : Thanks Paul, would be great to hear how that goes
15:38:42 From Victoria Nicholl : can I share with some of the team here so someone can experience it if they have time?
15:40:21 From Ruth Weir : That's good to know - keep plugging away

at initiatives

15:44:43 From Victoria Nicholl : One of our best mentors is Janet Murray who is also one of our Business Coaches

15:45:48 From Paul Dwyer : Yes please share – all welcome

15:47:28 From Diana P A : What was your worst mistake?

15:47:41 From Victoria Nicholl : Great question Diana 👍

15:51:56 From Paul Dwyer : Would it be best not to let mentees invest?

15:53:25 From Krystian Bucko : I agree. If I high calibre mentor is on a project for free, they will provide much better help 100%

15:55:32 From Diana P A : Developing an investor network is a whole other discussion I'd be interested in!

15:55:43 From Ruth Weir : Some absolute golden nuggets of wisdom there. Thank you!

15:56:53 From Anthony Ebow Spio : Thank you very much.

15:57:43 From Victoria Nicholl : Diana, more than happy to facilitate

15:57:56 From Kat Mack : Thanks all – I need to dip out for our Enactus elections – no such thing as a quiet day here, I'm sure you're all the same :) Thanks for sharing all your great practice and ideas today!

15:58:26 From Diana P A : Thanks Victoria, would be great to talk to you. Have connected on LinkedIn

15:59:47 From Diana P A : It was "what does this make possible?" :-)

16:00:16 From Diana P A : I'd love to hear all your mistakes so we don't have to make them!

16:00:59 From Diana P A : YES

16:01:07 From Victoria Nicholl : 100%, would love to continue this discussion, and meet with you all again, this has been so useful

16:01:15 From Heidi Love : Great to hear all the good practice – really useful day, thank you!

16:01:23 From Chris Hiscocks : Yes please, very keen to learn more. Thanks so much!

16:01:33 From Tracey Hassall-Jones : Me too!

16:01:36 From Nina Lanzon – LSBU : Thank you for a really useful day full of insights and ideas

16:01:58 From Paul Dwyer : Thanks everyone – really useful

16:02:04 From Mokuba Mave : very glad to learn about different practices

16:02:06 From Chris Hiscocks : Do we get a certificate ;)

16:02:08 From Tom Coogan (Nottingham) : thanks all, very useful

16:02:27 From Mokuba Mave : thanks for sharing your experience

16:02:37 From Harveen Chugh : You all get lots of thumbs up Chris! :)

16:03:04 From Anthony Ebow Spio : Thank you Victoria and the team. Could you please send the presentations to us?

16:03:10 From Diana P A : Thank you! Got to run to a meeting now!

16:03:16 From Sarah Rogers : Thank you it's been brilliant

16:03:32 From Tracey Hassall-Jones : Thank you – thoroughly enjoyed the day!

16:03:44 From Ruth Weir : Bye everyone – look forward to meeting in person in the future soo

16:03:49 From Chris Hiscocks : Is there a best person to contact

for further discussion and questions? (Ie a regional contact?)
16:04:26 From Harveen Chugh : Kate@enterprise.ac.uk