



**Unleash your
ingenuity**
YOUNG ENTREPRENEURS SCHEME

Young Entrepreneurs Scheme (YES)

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Entrepreneurship (HGI)**

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What is YES?



- An initiative to raise awareness of the commercialisation of ideas among STEM PhD students, postdoctoral researchers, technicians and early career academics and knowledge exchange professionals
- Now in its 27th year
- Has provided entrepreneurial training for over 6,300 since its inception
- The challenge: **to prepare a business plan for a hypothetical start-up company seeking equity investment**
- Provides a learning experience:
 - understanding the commercialisation of ideas
 - discovering how to communicate research with impact
 - cultivating business acumen
 - developing transferrable skills

The YES family

1995: Biotechnology YES

2003: Bioscience YES

2004: North American YES

2007: India YES

2007: North West YES

2008: North East YES

2009: East of England YES

2011: Plant, Microbial and Environment (Syngenta)

2012: BioMedical YES (GSK & SBC)

2013: Chemistry YES (RSC)

2015: Food, Nutrition and Wellbeing (Unilever)

2016: Sustainable by Design (Unilever)

2016: Singapore YES

2020: Online YES

2021: Malaysia YES

2022: Technicians YES



What does it involve?

Wednesday

Talks

- Protecting your innovative
- Commercialisation strategies for novel technologies
- Company presentations

Mentoring

- IP
- Business Development

Networking

Thursday

Talks

- Regulatory affairs and clinical trials
- Investing in new technologies
- Company presentations

Mentoring

- Regulations
- Finance

Networking

What does it involve?

Friday / Final

Friday

- To a group of “equity investors”
- 15 mins with 10 mins questions
- Contribution from all team members
- One team selected from each stream to go forward to the Final
- Feedback provided post workshop

Final

- 10 mins with 15 mins questions
- £18k prize fund awarded
- Networking

Beyond

A global network

- LinkedIn

Career support

- Virtual careers fair
w/c 11 July 12pm-1pm

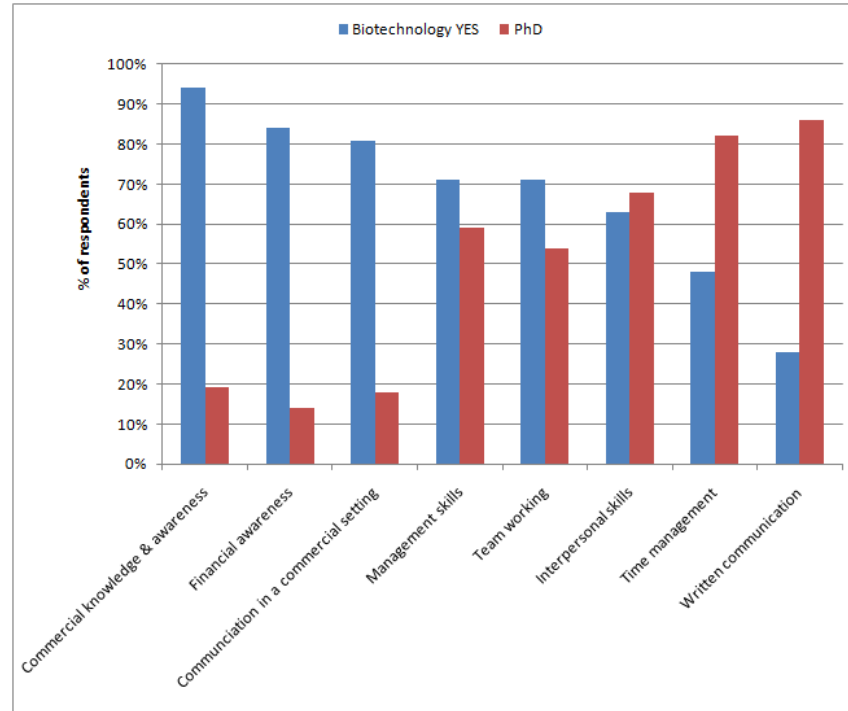
Further learning

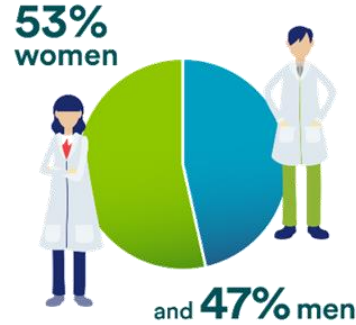
- The Ingenuity Lab

Volunteering opportunities

- Become career-wise
- Enhance CV
- Develop enterprise skills
- Create new knowledge
- Collaborate with peers and network with industry experts
- Think creatively to produce innovative solutions to major challenges
- Gain project management skills in the context of business planning
- Learn about ethical, legal and health and safety aspects
- Become a team player as well as fostering mentoring / supervisory skills
- Understand how funding is sourced and managed

Skills developed: YES & PhD

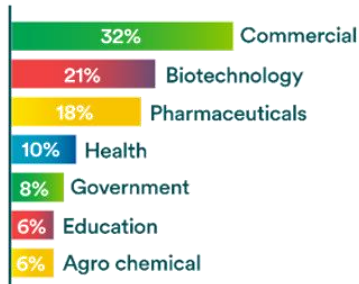




Developed skills in:



Became employed in:



Engaged with:

470 organisations



Every **£1** of Research Council funding matched by **£2.89** from other sources






Economic impact through salaries **£1.8 billion**



Alumni



2002
Ranmali Nawaratne
insulin resistance



Year 2003
Samantha Decombel
gene flow in rice



Year 2003
Kouki Harasaki
clinical biochemistry



Year 2003
James Logan
chemical ecology



Year 2008
Kev Dhaliwal
respiratory medicine



Year 2008
Matt Wilcox
alginates



Year 2010
Ana Attlee and
Emily Lambert
conservation



Year 2012
Iwan Roberts
biochemical
engineering



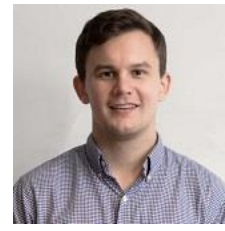
Year 2014
Andrew Jenkins
renewable energy



Year 2015
Ifeyinwa Kanu
civil engineering



Year 2016
Joanna Gould
neuroscience



Year 2017
Charles Veys
electronics

YES22

Scientists and engineers
Rethinking the future

#UnleashYourIngenuity



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